

Collin WEIGEL

CONTACT INFORMATION

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ACADEMIC APPOINTMENT & EDUCATION

2016-CURRENT	Postdoctoral Research Fellow, Johns Hopkins University CBEAR Fellow (Center for Behavioral and Agri-Environmental Research) CBEAR-USDA Visiting Scholar at ERS (Economic Research Service)
2016	Ph.D., Economics University of Arizona, Tucson, AZ
2012	M.A., Economics University of Arizona, Tucson, AZ
2010	B.A., Economics and Business Administration (Accounting) Pacific University, Forest Grove, OR

RESEARCH

Working Papers

“Don’t Stop Now: An Experimental Investigation of the Sunk Cost Effect”

Research in Progress

“Uncertainty at the Core: An Experiment on the Sunk Cost Fallacy”

“Is Justice Blind? Experimental evidence on the perceptions of contributions to judicial campaigns”

“Inducing Behavioral Change among Residents to Improve the Environmental Quality of the Delaware River Watershed: A Behavioral Science Approach” (with Paul Ferraro, Kent Messer, and Tongzhi Li)

“Moral Licensing vs. Foot in the Door: Using a randomized first stage to compare competing predictions in psychology” (with Paul Ferraro, Kent Messer, and Tongzhi Li)

“Behavioral Economics of Time Preferences, Risk Preferences and Agri-environmental Program Participation among U.S. Producers” (with Maria Bernedo and Paul Ferraro)

“Motivating Survey Response: A comparison of methods to increase response rates” (with Maria Bernedo, Paul Ferraro, and Kent Messer)

“Applying Behavioral Nudges to Improve USDA Agricultural Programs: Field Experiments in Nutrient Management and Water Quality Protection” (with Paul Ferraro and Kent Messer)

“The Role of Real Incentives in Experiments” (with Rosch, Fooks, Hellerstein, Lynch, Messer, Raszap, Skorbiansky, and Zeballos)

“Students as Models” (with Rosch, Fooks, Hellerstein, Lynch, Messer, Raszap, Skorbiansky, and Zeballos)

AWARDS AND GRANTS

Eller Center for Leadership Ethics Small Research Grant: Justice is blind, but money talks: The public perception of donations to judicial campaigns.

NSF Grant Number 1326235: Real Incentives and the Sunk Cost Fallacy

Thomas R. Brown Teaching Fellow in Economics

PRESENTATIONS

“Is Justice Blind? Perceptions of contributions to judicial campaigns.” North American Economics Science Association. Richmond, VA. October 2017.

“A Randomized Approach to Foot-In-The-Door in an Environmental Context.” Workshop on Behavioral Spillovers. Cardiff, Wales. September 2017.

“Can Profit-Maximizers be Nudged, and do they Care?” Association of Environmental and Resource Economists. Pittsburg, PA. June 2017.

“Don’t Stop Now: An Experimental Investigation of the Sunk Cost Effect.” North American Economics Science Association. Tucson, AZ. November 2016.

“Insights from the Behavioral Sciences to Improve Program Outreach.” Kansas Association of Conservation Districts. Wichita, KS. October 2016.

“Testing New Ideas for Improving Conservation Programs.” Kansas Association of Conservation Districts. Wichita, KS. October 2016.

INTERESTS AND ACTIVITIES

Referee: Agricultural Economics, Ecological Economics

Co-Chair: Johns Hopkins Postdoctoral Association, Bloomberg School of Public Health

Eller College Associate

Stata, Python

Photography, Hiking